

Daytime Employment Report

1 Mile Radius

3960 Fabian Way, Palo Alto, CA 94303

Building Type: **Flex**
 RBA: **12,000 SF**
 Typical Floor: **12,000 SF**
 Total Available: **12,000 SF**

Warehse Avail: **12,000 SF**
 Office Avail: **-**
 % Leased: **0%**
 Rent/SF/Yr: **Negotiable**



Business Employment by Type	# of Businesses	# Employees	#Emp/Bus
Total Businesses	1,034	13,056	13
Retail & Wholesale Trade	160	1,520	10
Hospitality & Food Service	45	548	12
Real Estate, Renting, Leasing	51	346	7
Finance & Insurance	54	212	4
Information	66	2,786	42
Scientific & Technology Services	158	1,076	7
Management of Companies	1	3	3
Health Care & Social Assistance	120	1,268	11
Educational Services	45	1,073	24
Public Administration & Sales	4	63	16
Arts, Entertainment, Recreation	23	67	3
Utilities & Waste Management	44	296	7
Construction	74	704	10
Manufacturing	51	2,447	48
Agriculture, Mining, Fishing	0	0	0
Other Services	138	647	5

2/13/2023

Demographic Detail Report

3960 Fabian Way, Palo Alto, CA 94303

Building Type: **Flex**
 RBA: **12,000 SF**
 Typical Floor: **12,000 SF**
 Total **12,000 SF**

Warehse Avail: **12,000 SF**
 Office Avail: **-**
 % Leased: **0%**
 Rent/SF/Yr: **Negotiable**



Radius	1 Mile		5 Mile		10 Mile	
Population						
2027 Projection	12,920		275,355		857,362	
2022 Estimate	13,222		278,933		863,189	
2010 Census	13,232		264,513		786,721	
Growth 2022 - 2027	-2.28%		-1.28%		-0.68%	
Growth 2010 - 2022	-0.08%		5.45%		9.72%	
2022 Population by Age	13,222		278,933		863,189	
Age 0 - 4	659	4.98%	16,300	5.84%	49,486	5.73%
Age 5 - 9	664	5.02%	16,026	5.75%	49,452	5.73%
Age 10 - 14	747	5.65%	16,224	5.82%	51,005	5.91%
Age 15 - 19	806	6.10%	15,915	5.71%	50,401	5.84%
Age 20 - 24	789	5.97%	15,505	5.56%	48,223	5.59%
Age 25 - 29	864	6.53%	19,400	6.96%	58,089	6.73%
Age 30 - 34	847	6.41%	22,823	8.18%	67,247	7.79%
Age 35 - 39	800	6.05%	22,776	8.17%	68,493	7.93%
Age 40 - 44	798	6.04%	20,441	7.33%	63,586	7.37%
Age 45 - 49	881	6.66%	19,003	6.81%	60,430	7.00%
Age 50 - 54	947	7.16%	18,076	6.48%	57,907	6.71%
Age 55 - 59	950	7.18%	17,265	6.19%	55,325	6.41%
Age 60 - 64	865	6.54%	15,643	5.61%	49,867	5.78%
Age 65 - 69	710	5.37%	12,929	4.64%	40,929	4.74%
Age 70 - 74	584	4.42%	10,420	3.74%	32,583	3.77%
Age 75 - 79	468	3.54%	7,846	2.81%	24,029	2.78%
Age 80 - 84	362	2.74%	5,539	1.99%	16,661	1.93%
Age 85+	481	3.64%	6,802	2.44%	19,474	2.26%
Age 65+	2,605	19.70%	43,536	15.61%	133,676	15.49%
Median Age	42.70		38.80		39.20	
Average Age	42.00		39.40		39.40	

2/13/2023

Demographic Detail Report

3960 Fabian Way, Palo Alto, CA 94303

Radius	1 Mile		5 Mile		10 Mile	
2022 Population By Race	13,222		278,933		863,189	
White	6,787	51.33%	159,755	57.27%	447,146	51.80%
Black	236	1.78%	11,413	4.09%	24,906	2.89%
Am. Indian & Alaskan	44	0.33%	1,743	0.62%	6,635	0.77%
Asian	5,552	41.99%	89,044	31.92%	337,779	39.13%
Hawaiian & Pacific Island	62	0.47%	3,881	1.39%	8,253	0.96%
Other	541	4.09%	13,096	4.70%	38,471	4.46%
Population by Hispanic Origin	13,222		278,933		863,189	
Non-Hispanic Origin	12,090	91.44%	227,030	81.39%	692,255	80.20%
Hispanic Origin	1,132	8.56%	51,902	18.61%	170,933	19.80%
2022 Median Age, Male	40.40		37.90		38.30	
2022 Average Age, Male	40.60		38.50		38.60	
2022 Median Age, Female	45.00		39.90		40.30	
2022 Average Age, Female	43.40		40.30		40.30	
2022 Population by Occupation Classification	10,990		227,186		703,158	
Civilian Employed	6,769	61.59%	145,162	63.90%	453,636	64.51%
Civilian Unemployed	200	1.82%	7,556	3.33%	23,868	3.39%
Civilian Non-Labor Force	4,021	36.59%	74,204	32.66%	225,237	32.03%
Armed Forces	0	0.00%	264	0.12%	417	0.06%
Households by Marital Status						
Married	2,903		52,126		169,558	
Married No Children	1,432		26,225		83,008	
Married w/Children	1,471		25,901		86,550	
2022 Population by Education	10,027		208,607		645,249	
Some High School, No Diploma	511	5.10%	15,683	7.52%	49,003	7.59%
High School Grad (Incl Equivalency)	515	5.14%	16,593	7.95%	70,749	10.96%
Some College, No Degree	1,200	11.97%	27,435	13.15%	103,649	16.06%
Associate Degree	471	4.70%	9,646	4.62%	30,628	4.75%
Bachelor Degree	2,865	28.57%	55,579	26.64%	176,009	27.28%
Advanced Degree	4,465	44.53%	83,671	40.11%	215,211	33.35%

Demographic Detail Report

3960 Fabian Way, Palo Alto, CA 94303

Radius	1 Mile		5 Mile		10 Mile	
2022 Population by Occupation	13,279		284,508		883,679	
Real Estate & Finance	275	2.07%	7,331	2.58%	22,458	2.54%
Professional & Management	7,217	54.35%	137,565	48.35%	406,678	46.02%
Public Administration	53	0.40%	2,337	0.82%	8,301	0.94%
Education & Health	1,340	10.09%	31,675	11.13%	84,048	9.51%
Services	646	4.86%	16,962	5.96%	54,645	6.18%
Information	717	5.40%	14,056	4.94%	34,473	3.90%
Sales	673	5.07%	18,221	6.40%	62,926	7.12%
Transportation	335	2.52%	8,470	2.98%	24,530	2.78%
Retail	330	2.49%	8,925	3.14%	32,316	3.66%
Wholesale	61	0.46%	2,008	0.71%	8,225	0.93%
Manufacturing	944	7.11%	17,356	6.10%	68,144	7.71%
Production	171	1.29%	6,521	2.29%	27,758	3.14%
Construction	143	1.08%	4,706	1.65%	19,578	2.22%
Utilities	71	0.53%	2,835	1.00%	11,522	1.30%
Agriculture & Mining	6	0.05%	407	0.14%	1,345	0.15%
Farming, Fishing, Forestry	0	0.00%	269	0.09%	842	0.10%
Other Services	297	2.24%	4,864	1.71%	15,890	1.80%
2022 Worker Travel Time to Job	6,223		135,423		427,622	
<30 Minutes	4,463	71.72%	93,583	69.10%	269,158	62.94%
30-60 Minutes	1,308	21.02%	33,842	24.99%	128,293	30.00%
60+ Minutes	452	7.26%	7,998	5.91%	30,171	7.06%
2010 Households by HH Size	5,145		101,291		288,093	
1-Person Households	1,263	24.55%	29,744	29.36%	70,678	24.53%
2-Person Households	1,627	31.62%	31,877	31.47%	87,967	30.53%
3-Person Households	933	18.13%	15,600	15.40%	50,627	17.57%
4-Person Households	898	17.45%	14,189	14.01%	47,085	16.34%
5-Person Households	293	5.69%	5,527	5.46%	17,974	6.24%
6-Person Households	92	1.79%	2,192	2.16%	7,362	2.56%
7 or more Person Households	39	0.76%	2,162	2.13%	6,400	2.22%
2022 Average Household Size	2.60		2.50		2.70	
Households						
2027 Projection	4,955		104,931		313,101	
2022 Estimate	5,083		106,402		315,372	
2010 Census	5,145		101,289		288,093	
Growth 2022 - 2027	-2.52%		-1.38%		-0.72%	
Growth 2010 - 2022	-1.21%		5.05%		9.47%	

2/13/2023

Demographic Detail Report

3960 Fabian Way, Palo Alto, CA 94303						
Radius	1 Mile		5 Mile		10 Mile	
2022 Households by HH Income	5,083		106,402		315,371	
<\$25,000	458	9.01%	8,922	8.39%	23,130	7.33%
\$25,000 - \$50,000	360	7.08%	9,429	8.86%	26,989	8.56%
\$50,000 - \$75,000	340	6.69%	9,668	9.09%	28,107	8.91%
\$75,000 - \$100,000	427	8.40%	7,427	6.98%	23,643	7.50%
\$100,000 - \$125,000	493	9.70%	8,327	7.83%	27,599	8.75%
\$125,000 - \$150,000	234	4.60%	6,459	6.07%	22,813	7.23%
\$150,000 - \$200,000	573	11.27%	13,206	12.41%	43,117	13.67%
\$200,000+	2,198	43.24%	42,964	40.38%	119,973	38.04%
2022 Avg Household Income	\$186,617		\$180,328		\$177,997	
2022 Med Household Income	\$170,026		\$161,241		\$156,267	
2022 Occupied Housing	5,083		106,401		315,373	
Owner Occupied	3,437	67.62%	52,090	48.96%	167,387	53.08%
Renter Occupied	1,646	32.38%	54,311	51.04%	147,986	46.92%
2010 Housing Units	5,584		111,451		324,304	
1 Unit	3,771	67.53%	60,514	54.30%	189,001	58.28%
2 - 4 Units	286	5.12%	8,243	7.40%	23,465	7.24%
5 - 19 Units	692	12.39%	17,059	15.31%	40,528	12.50%
20+ Units	835	14.95%	25,635	23.00%	71,310	21.99%
2022 Housing Value	3,438		52,089		167,386	
<\$100,000	31	0.90%	1,603	3.08%	3,959	2.37%
\$100,000 - \$200,000	81	2.36%	824	1.58%	3,131	1.87%
\$200,000 - \$300,000	17	0.49%	1,143	2.19%	3,236	1.93%
\$300,000 - \$400,000	18	0.52%	1,306	2.51%	2,130	1.27%
\$400,000 - \$500,000	2	0.06%	214	0.41%	1,416	0.85%
\$500,000 - \$1,000,000	381	11.08%	9,008	17.29%	34,902	20.85%
\$1,000,000+	2,908	84.58%	37,991	72.93%	118,612	70.86%
2022 Median Home Value	\$1,122,662		\$1,094,337		\$1,088,319	
2022 Housing Units by Yr Built	5,611		113,628		332,325	
Built 2010+	72	1.28%	6,856	6.03%	30,934	9.31%
Built 2000 - 2010	703	12.53%	7,390	6.50%	21,853	6.58%
Built 1990 - 1999	127	2.26%	7,650	6.73%	26,717	8.04%
Built 1980 - 1989	259	4.62%	9,667	8.51%	29,187	8.78%
Built 1970 - 1979	764	13.62%	18,307	16.11%	54,354	16.36%
Built 1960 - 1969	860	15.33%	20,242	17.81%	65,956	19.85%
Built 1950 - 1959	2,419	43.11%	25,618	22.55%	65,050	19.57%
Built <1949	407	7.25%	17,898	15.75%	38,274	11.52%
2022 Median Year Built	1959		1966		1969	

2/13/2023

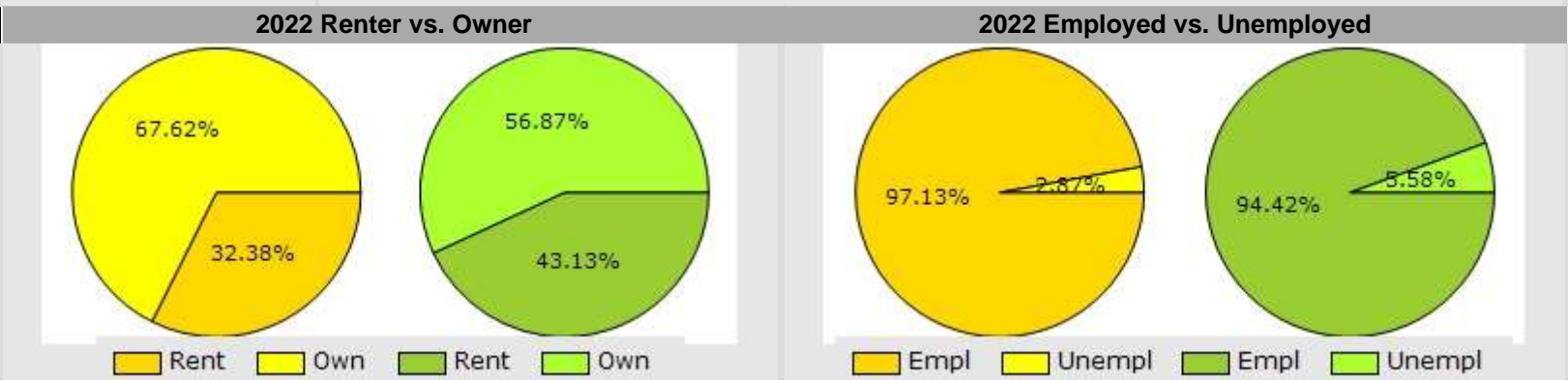
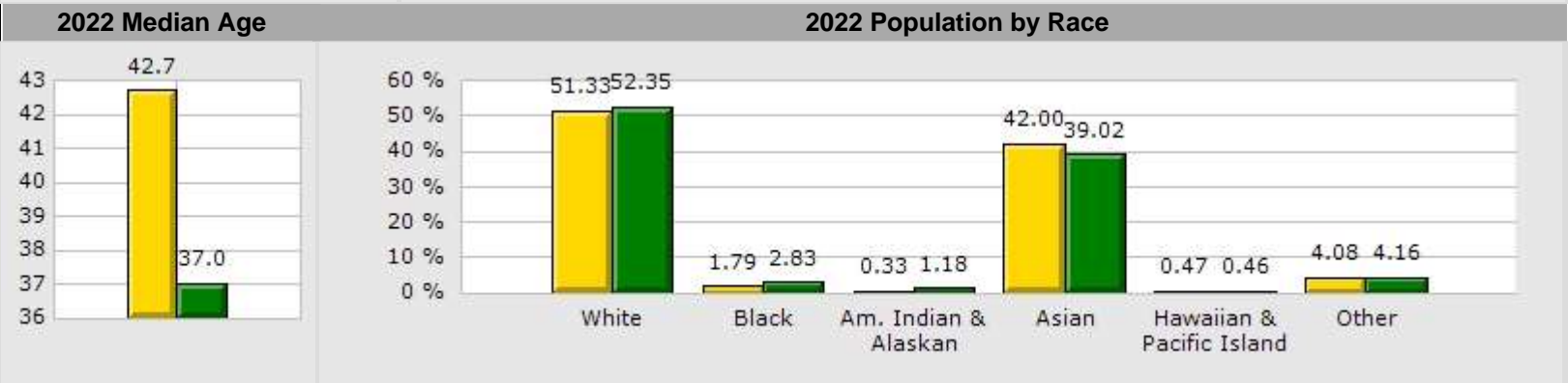
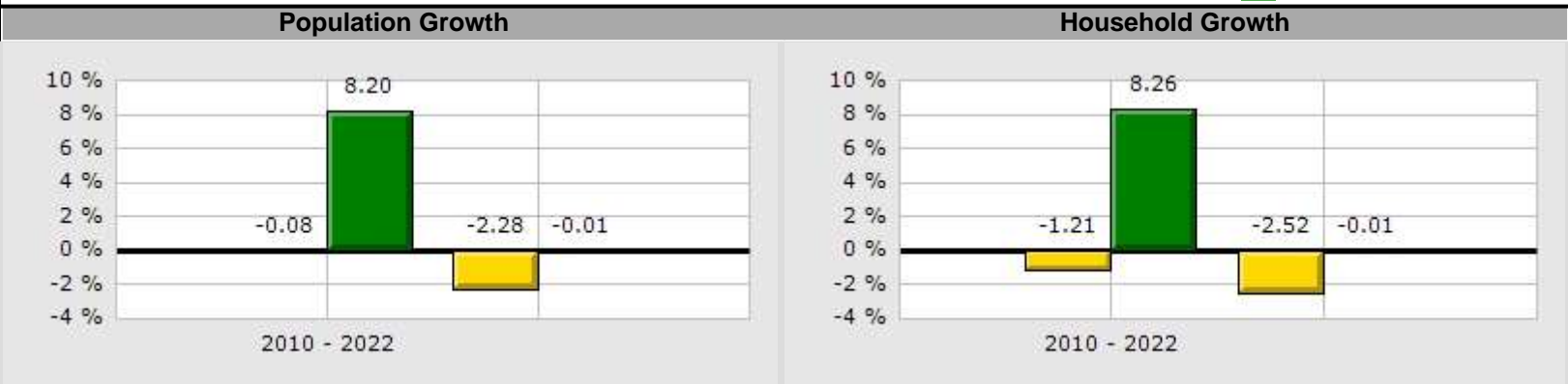
3960 Fabian Way, Palo Alto, CA 94303

Type: Flex/R&D

County: Santa Clara

1 Mile

County



Demographic Market Comparison Report

1 mile radius

3960 Fabian Way, Palo Alto, CA 94303				
Type: Flex/R&D				
County: Santa Clara				
	1 Mile		County	
Population Growth				
Growth 2010 - 2022	-0.08%		8.20%	
Growth 2022 - 2027	-2.28%		-0.01%	
Empl	6,769	97.13%	993,243	94.42%
Unempl	200	2.87%	58,698	5.58%
2022 Population by Race				
	13,221		1,927,795	
White	6,786	51.33%	1,009,247	52.35%
Black	236	1.79%	54,629	2.83%
Am. Indian & Alaskan	44	0.33%	22,665	1.18%
Asian	5,553	42.00%	752,218	39.02%
Hawaiian & Pacific Island	62	0.47%	8,856	0.46%
Other	540	4.08%	80,180	4.16%
Household Growth				
Growth 2010 - 2022	-1.21%		8.26%	
Growth 2022 - 2027	-2.52%		-0.01%	
Renter Occupied	1,646	32.38%	282,053	43.13%
Owner Occupied	3,437	67.62%	371,967	56.87%
2022 Households by Household Income				
	5,083		654,020	
Income <\$25K	458	9.01%	53,539	8.19%
Income \$25K - \$50K	360	7.08%	65,142	9.96%
Income \$50K - \$75K	340	6.69%	69,502	10.63%
Income \$75K - \$100K	427	8.40%	60,231	9.21%
Income \$100K - \$125K	493	9.70%	59,477	9.09%
Income \$125K - \$150K	234	4.60%	49,426	7.56%
Income \$150K - \$200K	573	11.27%	87,469	13.37%
Income \$200K+	2,198	43.24%	209,234	31.99%
2022 Med Household Inc	\$170,026		\$134,670	
2022 Median Age	42.70		37.00	

2/13/2023

Demographic Summary Report

3960 Fabian Way, Palo Alto, CA 94303

Building Type: **Flex**

Warehse Avail: **12,000 SF**

RBA: **12,000 SF**

Office Avail: **-**

Typical Floor: **12,000 SF**

% Leased: **0%**

Total Available: **12,000 SF**

Rent/SF/Yr: **Negotiable**



Radius	1 Mile		5 Mile		10 Mile	
Population						
2027 Projection	12,920		275,355		857,362	
2022 Estimate	13,222		278,933		863,189	
2010 Census	13,232		264,513		786,721	
Growth 2022 - 2027	-2.28%		-1.28%		-0.68%	
Growth 2010 - 2022	-0.08%		5.45%		9.72%	
2022 Population by Hispanic Origin	1,131		51,902		170,933	
2022 Population	13,222		278,933		863,189	
White	6,787	51.33%	159,755	57.27%	447,146	51.80%
Black	236	1.78%	11,413	4.09%	24,906	2.89%
Am. Indian & Alaskan	44	0.33%	1,743	0.62%	6,635	0.77%
Asian	5,552	41.99%	89,044	31.92%	337,779	39.13%
Hawaiian & Pacific Island	62	0.47%	3,881	1.39%	8,253	0.96%
Other	541	4.09%	13,096	4.70%	38,471	4.46%
U.S. Armed Forces	0		262		419	
Households						
2027 Projection	4,955		104,931		313,101	
2022 Estimate	5,083		106,402		315,372	
2010 Census	5,145		101,289		288,093	
Growth 2022 - 2027	-2.52%		-1.38%		-0.72%	
Growth 2010 - 2022	-1.21%		5.05%		9.47%	
Owner Occupied	3,437	67.62%	52,090	48.96%	167,387	53.08%
Renter Occupied	1,646	32.38%	54,311	51.04%	147,986	46.92%
2022 Households by HH Income	5,083		106,402		315,371	
Income: <\$25,000	458	9.01%	8,922	8.39%	23,130	7.33%
Income: \$25,000 - \$50,000	360	7.08%	9,429	8.86%	26,989	8.56%
Income: \$50,000 - \$75,000	340	6.69%	9,668	9.09%	28,107	8.91%
Income: \$75,000 - \$100,000	427	8.40%	7,427	6.98%	23,643	7.50%
Income: \$100,000 - \$125,000	493	9.70%	8,327	7.83%	27,599	8.75%
Income: \$125,000 - \$150,000	234	4.60%	6,459	6.07%	22,813	7.23%
Income: \$150,000 - \$200,000	573	11.27%	13,206	12.41%	43,117	13.67%
Income: \$200,000+	2,198	43.24%	42,964	40.38%	119,973	38.04%
2022 Avg Household Income	\$186,617		\$180,328		\$177,997	
2022 Med Household Income	\$170,026		\$161,241		\$156,267	

2/13/2023

Demographic Trend Report

1 Mile Radius

3960 Fabian Way, Palo Alto, CA 94303

Building Type: **Flex**
RBA: **12,000 SF**
Typical Floor: **12,000 SF**
Total Available: **12,000 SF**

Warehse Avail: **12,000 SF**
Office Avail: **-**
% Leased: **0%**
Rent/SF/Yr: **Negotiable**



Description	2010		2022		2027	
Population	13,232		13,222		12,920	
Age 0 - 4	782	5.91%	659	4.98%	682	5.28%
Age 5 - 9	922	6.97%	664	5.02%	662	5.12%
Age 10 - 14	910	6.88%	747	5.65%	682	5.28%
Age 15 - 19	734	5.55%	806	6.10%	733	5.67%
Age 20 - 24	429	3.24%	789	5.97%	766	5.93%
Age 25 - 29	675	5.10%	864	6.53%	799	6.18%
Age 30 - 34	746	5.64%	847	6.41%	822	6.36%
Age 35 - 39	1,030	7.78%	800	6.05%	814	6.30%
Age 40 - 44	1,135	8.58%	798	6.04%	793	6.14%
Age 45 - 49	1,178	8.90%	881	6.66%	805	6.23%
Age 50 - 54	926	7.00%	947	7.16%	848	6.56%
Age 55 - 59	788	5.96%	950	7.18%	880	6.81%
Age 60 - 64	691	5.22%	865	6.54%	861	6.66%
Age 65 - 69	557	4.21%	710	5.37%	773	5.98%
Age 70 - 74	519	3.92%	584	4.42%	641	4.96%
Age 75 - 79	444	3.36%	468	3.54%	504	3.90%
Age 80 - 84	394	2.98%	362	2.74%	367	2.84%
Age 85+	373	2.82%	481	3.64%	487	3.77%
Age 15+	10,619	80.25%	11,152	84.34%	10,893	84.31%
Age 20+	9,885	74.71%	10,346	78.25%	10,160	78.64%
Age 65+	2,287	17.28%	2,605	19.70%	2,772	21.46%
Median Age	42		43		43	
Average Age	40.40		42.00		42.60	
Population By Race	13,232		13,222		12,920	
White	8,168	61.73%	6,787	51.33%	6,216	48.11%
Black	240	1.81%	236	1.78%	235	1.82%
Am. Indian & Alaskan	50	0.38%	44	0.33%	43	0.33%
Asian	4,217	31.87%	5,552	41.99%	5,827	45.10%
Hawaiian & Pacific Islander	54	0.41%	62	0.47%	59	0.46%
Other	480	3.63%	541	4.09%	540	4.18%

2/13/2023

Demographic Trend Report

1 Mile Radius

3960 Fabian Way, Palo Alto, CA 94303

Description	2010	2022	2027
Population by Race (Hispanic)	1,253	1,132	1,081
White	1,107 88.35%	992 87.63%	944 87.33%
Black	25 2.00%	23 2.03%	23 2.13%
Am. Indian & Alaskan	41 3.27%	35 3.09%	35 3.24%
Asian	24 1.92%	24 2.12%	24 2.22%
Hawaiian & Pacific Islander	5 0.40%	5 0.44%	5 0.46%
Other	51 4.07%	52 4.59%	51 4.72%
Household by Household Income	5,145	5,083	4,955
<\$25,000	586 11.39%	458 9.01%	446 9.00%
\$25,000 - \$50,000	567 11.02%	360 7.08%	349 7.04%
\$50,000 - \$75,000	567 11.02%	340 6.69%	315 6.36%
\$75,000 - \$100,000	476 9.25%	427 8.40%	410 8.27%
\$100,000 - \$125,000	459 8.92%	493 9.70%	483 9.75%
\$125,000 - \$150,000	499 9.70%	234 4.60%	206 4.16%
\$150,000 - \$200,000	820 15.94%	573 11.27%	533 10.76%
\$200,000+	1,171 22.76%	2,198 43.24%	2,213 44.66%
Average Household Income	\$142,651	\$186,617	\$189,229
Median Household Income	\$120,506	\$170,026	\$175,187

2/13/2023